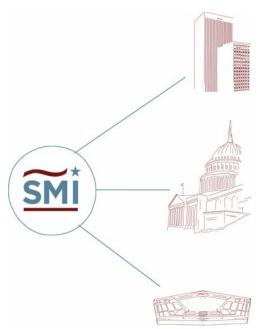




Established in 1993, SMI is a full service government relations firm supporting companies, universities, non-profits and industry associations seeking to partner with the U.S. Federal Government to develop and commercialize advanced technologies. SMI has secured over \$1 billion in client contract activity over the past seven years and is at the forefront of efforts to establish a marine renewable energy industry in the United States and around the world.



Helped form and provide ongoing leadership for the National Hydropower Association's Marine Energy Council, the national trade group promoting marine energy technology development.

Secured approval of over \$420m to date in DOE funding to support marine energy R&D and demonstration projects:

- DOE Water Power work restarted in FY 2008 (\$10m)
- Separate Water Power Office in FY 2016
- \$105m for DOE Water Power in FY 2018 & 2019
- Over \$125m for DOD/Navy marine energy (FY 2003-2018)



Key Points

Current Events

Marine Energy Council Overview

• Advocacy Counts

Federal Funding/Program Direction Update



Current Events

- Each day is an adventure with the Trump Administration!
- Despite the constant breaking news cycles, Congress is making impressive progress on the annual funding bills.
- Last week, Congress approved the Energy and Water Development Appropriations bill which funds DOE and contains historic water power funding. Defense bill passed by Senate this morning.
- Will the President sign these bills and avoid a government shutdown?
- The Marine Energy Council is delivering results!



Marine Energy Council Overview

Providing Industry Leadership

- Marine Energy Council Established in January 2015 The National Hydropower
 Association (NHA) is the unified voice for all forms of water power in Washington, D.C.
 NHA formed the Marine Energy Council (MEC) to strengthen the emerging marine
 energy sector in the United States and around the globe.
- Increased Member Participation and Engagement 33 NHA organizations participate in the MEC
- Higher Profile within NHA Board Members & Strategic Planning
- **Special Briefings** by the National Laboratories
- Successful 2020 ICOE Bid Supported by NHA and DOE



Marine Energy Council Officers

Co-Chair Jason Busch, Pacific Ocean Energy Trust

Co-Chair Paul Gay, SMI

Co-Chair Reenst Lesemann, Columbia Power

Co-Chair Tim Oakes, Kleinschmidt Group

Vice Chair Tim Mundon, Oscilla Power

Vice Chair Damian Kunko, SMI

Membership Jonathan Colby, Verdant Power

Secretary Matt Sanders, Pacific Ocean Energy Trust

Jeff Leahey and LeRoy Coleman

NHA Staff

Ocean Renewable Energy Conference September 18-19, 2018



MEC Policy & Funding Requests

- <u>Increased funding</u> for DOE/DOD for technology advancement, verification and acceptance through support for research, development, testing and deployment;
- A clear, timely, predictable and workable <u>regulatory framework</u> for siting and permitting of early stage and pilot demonstration marine energy projects.
- Implementation of a stable and predictable <u>incentive regime</u> structure that facilitates rapid advancement of technology deployment.
- Continued funding for <u>university-based marine energy technology research</u>, <u>development and testing centers</u> which support private sector efforts.
- Federal agency coordination on <u>lessons learned</u> from here and abroad in marine energy technology development and deployment, including standards and certifications that will provide confidence to customers and financial markets.



MEC Funding Recommendations



RECOMMENDATIONS FOR FEDERAL R&D FUNDING TO COMMERCIALIZE MARINE RENEWABLE ENERGY TECHNOLOGIES November 28, 2017

The National Hydropower Association's Matine Energy Council (MEC) calls for robust federal investments to support industry-del efforts to commercialize new maine energy technologies. These advanced water power generation devices up into vast amounts of globally available wave, tidal, cument and diversine resources. Matine energy technologies compodence inguificant sums of clean and predictable reservable power, creating new market opportunities and thousands of engineering, manufacturing and estated jobs less in the United States.



Columbia Power Technologies' Wave Energy Convertor Undergoing Testing at the National Renewable Energy Laboratory.

Proposed Federal Water Power R&D Investments

The MEG recommends a minimum of \$100 million for the U.S. Department of Energy (DOE) Water Fower Technologies Office (WPTO), along with \$35 million for the U.S. Navy Energy Program and the Office of Navil Research, to support commercialization of new water power generation technologies. These investments must be informed by the needs of industry in order to suttain a long-term approach to technology innovation and system integration efforts.

MARINE ENERGY COUNCIL LEADERSHIP
Janos Busch
Paul Gay
Co-Clair
Reenst Leemann
Co-Co-Cair
Tim Oales
Co-Colair
Rahul Senedure
Jones Horne
Joneshan Colby
Membership Clair
Michael Wiener
Joneshan Colby
Michael Wiener
Jon

Each year the Marine Energy Council collaboratively drafts a memo providing recommendations to the White House Office of Management and Budget, the Department of Energy and Congress on the industry's priorities for federal R&D technology commercialization investments. The document guides the Council's lobbying and federal marketing efforts during the following year.



2018 MEC Accomplishments

- Record levels of federal funding support
 Fiscal Years 2018/2019 DOE WPTO & U.S. Navy
- Higher profile on Capitol Hill
 Member request letters and floor amendments
- Favorable program direction
 Conference report language
- Increased engagement with DOE

 Commercialization strategy/Maritime markets stakeholder meetings
- Marine energy legislation/Water Power Research Act of 2018
 Senator Ron Wyden and Rep. Ted Deutch
- Submitted comments on several issues



Advocacy is Critical to Protect and Grow Federal Investments in R&D for the Water Power and Wind Energy Industries!

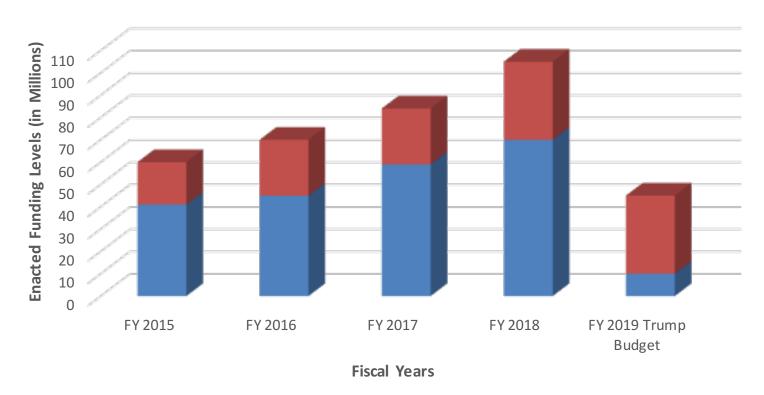


Lobbying Counts!

- President Trump has proposed deep, debilitating cuts to non-defense R&D accounts two years in a row.
- Fortunately, the first amendment protects the people's right to petition the federal government for a redress of grievances.
- Due to overwhelming opposition to these harmful budget reductions across the country, Congress has ignored most of these proposals. Instead, water power now at historic levels!
- Earmarks still forbidden, but programmatic increases with directive report language setting up competitive funding opportunities can be secured.
- FY 2020 budget planning well underway.

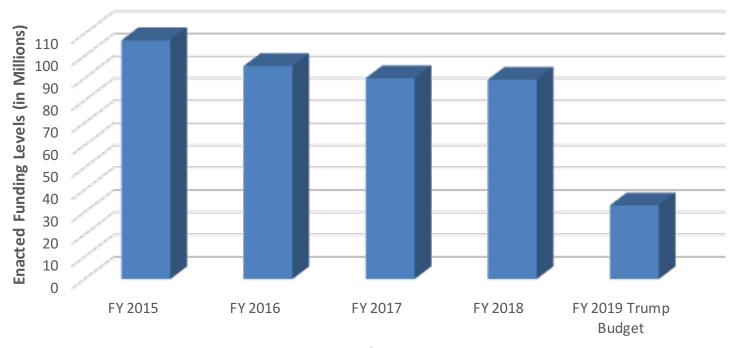


DOE Water Power Funding FY15-19





DOE Wind Energy Funding FY 2015-19



Fiscal Years



Capitol Hill Water Power Support

Over Ten Percent of the House Supports "Robust" Funding for Water Power!

- 45 Representatives signed FY 2019 funding letter 12 more than last year.
- This total includes eight Republicans.
- Ten members from California.
- Support from 23 States and Territories.
- Did your Member of Congress sign? If not, why not?
- Individual advocacy makes all the difference Get involved!!!



House FY 2019 Water Power Letter

Congress of the United States Washington, DC 20515

March 16, 2018

The Honorable Mike Simpson Chairman Appropriations Subcommittee on Energy and Water Development Washington, D.C. 20515 The Honorable Marcy Kaptur Ranking Member Appropriations Subcommittee on Energy and Water Development Washington, D.C. 20515

Dear Chairman Simpson and Ranking Member Kaptur:

We are writing to ask your support of robust funding for the U.S. Department of Energy's (DOE) Water Power Technologies Office (WPTO) in the Fiscal Year 2019 Energy and Water Development Appropriations legislation.

The United States has significant under-deployed water power resources, from non-powered dams, pumped storage and conduits to waves, ocean currents and tidal flows. Commercialization of new advanced water power systems to capture these resources represents a substantial opportunity for the United States to lead the world in an emerging area of energy production while also stimulating a broad range of job-creating industries.

Although hydropower is one of the most affordable and reliable renewable electricity resources, more can be done to significantly expand generation from this resource. For example, only three percent of the 80,000 dams in the United States currently generate electricity. The 2016 Hydropower Vision Report, developed by industry and DOE, offers pathways, including development of advanced water power technologies, for tapping into hydropower's potential to increase installed capacity by nearly 50 GW by 2050.

Marine emergy converters use advanced, pre-commercial technologies to generate electricity from waves, currents, tides and in-river resources, and has the potential to become a major source of electricity for the United States and the world. The majority of the U.S., population lives adjacent to significant water power resources, which reduces transmission costs and environmental consequences. Marine energy technologies also facilitate newly emerging market opportunities off the grid, such as recharging various unmanned underwater vehicles and providing power during dissater recovery efforts.

Robust funding for the DOE Water Power Technologies Office will support investments in highrisk, early-stage technologies that the private sector is unable to address on its own. Continued investments by DOE in private-sector led technology advancement will accelerate deployment of new water power technologies, give confidence to investors, and reduce our nation's dependence on foreign suppliers. In addition, a growing U.S. water power industry will advance our national economic goals by creating high-quality employment, increasing long-term production in shipyards, expanding development of fleets of vessels for deployment and servicing, and strengthening the thousands of businesses that make up the U.S. industrial supply chain.

Therefore, we respectfully request that the Subcommittee on Energy and Water Development support funding DOE's Water Power Technologies Office at a robust level for Fiscal Year 2019. Thank you for your consideration of this request.

Sincerely,

Suzange Bonamici

Chellie Pingree Member of Congress

Peter A. DeFazio Member of Congress

Member of Congress

Earl Blumenauer

Kurt Schrader
Member of Congress

Wildow

Member of Congress

Scool Perry

Myan

Dave Reichert

Flise M. Stefanik Member of Congress

Richard Hudson Member of Congress

Claudia Tenney
Member of Congress

PRINTED ON RECYCLED PAPER



House FY 2019 Water Power Letter

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Member of Congress Member of Congress Don's Motsui Doris Matsui Member of Congress

Member of Congress

Grave J. Nepoletauv

Grace F. Napolitano

Member of Congress Member of Congress Member of Congress Member of Congress Alcee L. Hastings Member of Congress

Member of Congress

Stephanie Munhy Member of Congress



Capitol Hill Water Power Support

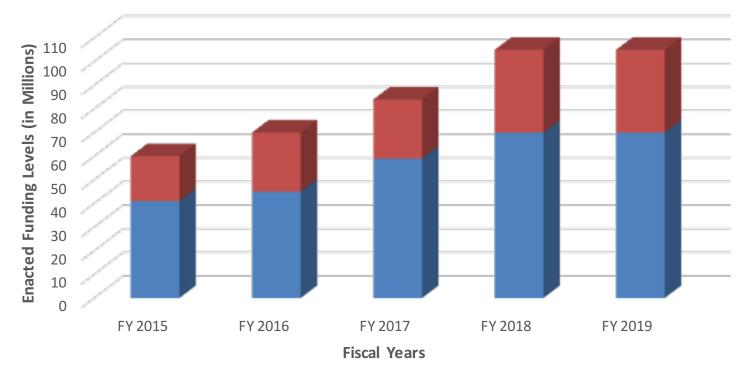
- Alabama (1), Terri A. Sewell D-7th Alaska (1), Don Young R California (10), Ami Bera, M.D. D-7th, Salud O. Carbajal D-24th, Jim Costa D-16th, Mark DeSaulnier D-11th, Barbara Lee D-13th, Doris Matsui D-6th, Jerry McNerney D-9th, Grace F. Napolitano D-32nd, Scott Peters D-52nd, Mark Takano D-41st – Colorado (1), Diana DeGette D-1st - District of Columbia (1), Eleanor Holmes Norton D – Florida (5), Ted Deutch D-22nd, Alcee Hastings D-20th, Stephanie Murphy D-7th, Darren Soto D-9th, Debbie Wasserman Shultz D-23rd – **Hawaii (1)**, Tulsi Gabbard D-2nd – **Illinois** (2), Danny K. Davis D-7th, Bobby L Rush D-1st – Maine (1), Chellie Pingree D-1st – Maryland (2), Elijah E. Cummings D-7th, Jamie Raskin D-8th – Massachusetts (1), James P. McGovern D-2nd -New Jersey (1), Donald M. Payne, Jr. D-10th New York (2), Elise Stefanik R-21st, Claudia Tenney R-22nd - North Carolina (2), Alma S. Adams D-12th, Richard Hudson R-8th - Ohio (1), Bob Gibbs R-7th – Oregon (4), Earl Blumenauer D-3th, Suzanne Bonamici D-1st, Peter DeFazio D-4th, Kurt Schrader D-5th Pennsylvania (1), Scott Perry R-4th – Tennessee (1), Steve Cohen D-9th – Texas (1), Sheila Jackson Lee D-18th Virginia (1), Donald Beyer Jr. D-8th – Virgin Islands (1), Stacey E. Plaskett D – Washington (3), Pramila Jayapal D-7th, Rick Larsen D-2nd, Dave Reichert R-8th West Virginia (1), David McKinley R-1st
- Support from 45 Members representing 23 States/Territories!!!



DOE FY 2019 Water Power and Wind Energy Funding and Program Direction



DOE Water Power Funding FY 2015-19





FY 2019 DOE Water Power Directive Report Language

"Water Power - Within available funds, the agreement provides \$70,000,000 for marine and hydrokinetic technology research, development, and deployment activities, including research into mitigation of marine ecosystem impacts of these technologies.

The Department is directed to continue development of the open-water wave energy test facility with previously provided funds. Within available funds, the agreement provides \$30,000,000 for a balanced portfolio of competitive solicitations to support industry- and university-led research, development, and deployment of marine and hydrokinetic technologies; and support wave, ocean current, tidal and in-river energy conversion components and systems across the high- and low-technology readiness spectrum to increase energy capture, reliability, survivability, and integration into local or regional grids for lower costs and to assess and monitor environmental effects.



FY 2019 DOE Water Power Directive Report Language

Within this amount, the agreement provides not less than \$8,000,000 to support collaborations between universities, Marine Renewable Energy Centers, and the national laboratories and not less than \$5,000,000 to prioritize infrastructure needs at the marine and hydrokinetic technology testing sites operated by the Marine Renewable Energy Centers. In addition, the Department is directed to continue its coordination with the U.S. Navy on marine energy technology development for national security applications at the Wave Energy Test Site and other locations.

Within available funds, \$35,000,000 is provided for conventional hydropower and pumped storage activities, including \$6,600,000 for the purposes of section 242 of the Energy Policy Act of 2005. The agreement provides \$5,000,000 for a competitive funding opportunity for industry-led research, development, and deployment of cross-cutting energy converter technologies for run-of-river and tailrace applications to better utilize underdeveloped low-head and other hydropower resources."

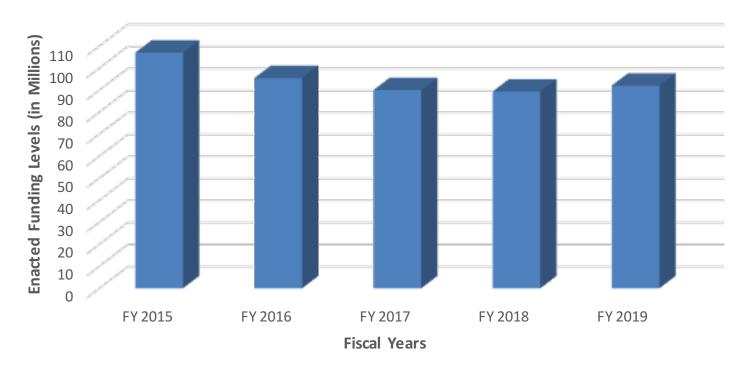
FY 2018 DOD Marine Energy Funding Language

Congress provided \$35 million in the FY 2018 Defense appropriations bill for the U.S. Navy to support Alternative and Renewable Energy research and development. These funds include the Navy's various marine energy investments, such as the Wave Energy Test Site in Hawaii and other programs nationwide. These investments are important for developers to access as there are no cost-share requirements.

"Navy Alternative Energy Research.- The Committee notes the fiscal and operational value of investing in alternative energy research and encourages the Navy to continue research, development, test and deployment of advanced energy systems that have the potential to reduce the cost of energy and increase energy security, reliability and resiliency at Department of Defense facilities. The Committee understands that the integration of emerging land- and <u>ocean-based energy generation</u> and energy efficiency technologies could potentially improve the operational security and resiliency of critical physical and cyber-physical infrastructure and encourages the Navy to invest in energy demonstration activities relating to Department of Defense facilities and activities in coordination with other Federal agencies and entities."



DOE Wind Energy Funding FY 2015-19



■ Wind Power



FY 2019 DOE Wind Energy Directive Report Language

"Within available funds, the agreement provides \$10,000,000 for distributed wind and not less than \$10,000,000 for existing national-level offshore wind test facilities. The agreement provides not less than \$30,000,000 for the National Wind Technology Center, which shall include the development of a large-scale research platform to support next-generation wind energy science and manufacturing and systems integration of multiple energy generation, consumption, and storage technologies with the grid. The Department is directed to support the advancement of innovative technologies for offshore wind development, including freshwater, deep water, shallow water, and transitional depth installations. Further, the Department is directed to support innovative offshore wind demonstration projects, including efforts to optimize development, design, construction methods, testing plans, and economic value proposition.



FY 2019 DOE Wind Energy Directive Report Language

The agreement provides \$10,000,000 for a competitively awarded solicitation for additional project development for offshore wind demonstration projects. The Department is also directed to support the deployment and testing of scale floating wind turbines designed to reduce energy costs. Within available funds, the agreement provides not less than \$30,000,000 for the Department to prioritize early-stage research on materials and manufacturing methods and advanced components that will enable accessing high-quality wind resources, on development that will enable these technologies to compete in the marketplace without the need for subsidies, and on activities that will accelerate fundamental offshorespecific research and development, such as those that target technology and deployment challenges unique to U.S. waters."



Questions? Thank you!

Happy Hour
Tonight @ 7:30 pm
Sidebar — Lompoc Brewing

Paul Gay paul@strategicmi.com 202.467.5459

